

Workshop with
Professor Gary Charness
(UC Santa Barbara)

at the University of Cologne on **August 27nd, 2014**

Venue: Tagungsraum in the Seminargebäude, Universitätsstrasse 37.

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| 09:30-11:00 | Keynote by Gary Charness “Norms and Deception in the Laboratory” | |
| 11:00-11:30 | Coffee Break | |
| 11:30 - 12:00 | Agne Kajackaite | <i>“Social Responsibility and Employee Incentives - Theory and Experimental Evidence”</i> |
| 12:00 - 12:30 | Alexander Morell | <i>“The Short Arm of Guilt Aversion”</i> |
| 12:30 - 13:30 | Lunch | |
| 13:30 – 14:00 | Carlos Alos-Ferrer | <i>“Self-Image Concerns and Social Preferences (She just wants to know)”</i> |
| 14:00 - 14:30 | Christoph Feldhaus | <i>“Manipulating Perceived Norms in a Pay-What-You-Want Setting: Evidence from a Field Experiment”</i> |
| 14:30 - 15:00 | Coffee Break | |
| 15:00 - 15:30 | Georg Granic | <i>“Where Power Resides: The Chairman’s Paradox in Experimental Committees”</i> |
| 15:30 - 16:00 | Julian Conrads | <i>“The Effect of Communication Channels on Lying”</i> |
| 16:00 - 16:30 | Coffee Break | |
| 16:30-17:00 | Kiryl Khalmetski | <i>“Testing Guilt Aversion in a Communication Game”</i> |
| 17:00-17:30 | Matthias Heinz | <i>“Team Bonus”</i> |
| 19:00-open end | <i>Dinner* and drinks in Peters Brauhaus (Mühlengasse 1).</i> <i>No credit cards are accepted!</i> | |

* As Peters Brauhaus has a very strict reservation policy, please inform us at least 24h in advance if you have registered but will not be able to join.



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